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Approach to Realize KAITEKI Science, Value, Life,

## What we create is Value. We will deliver value to all stakeholders by tirelessly driving portfolio reform.

To maximize value for customers, shareholders, and all other stakeholders, we will emphasize economic efficiency by practicing Management of Economics (MOE). In addition to building a sound financial position by tirelessly driving portfolio reform, we will focus management resources on markets with high growth potential based on key global trends and exercise sound managerial judgment in the conduct of our business, thus strengthening profitability.

Business Strategy Page 34



### Net sales (sales revenue) and (core) operating income



and restructuring of unprofitable businesses

Products, Industrial Materials, and Health Care

business potential, we can deliver more value to our stakeholders

**Lithium-Ion Battery Electrolyte** Science. Value. Life.

#### Expanding production capacity to match growth in the lithium-ion battery (LiB) market

Amid continuing rapid change in the LiB market, we have identified automotive applications sector as a target market and aim to secure a 25% share of the total market by fiscal 2025. To increase market share, we will work on a global basis to establish a production system able to adapt to rapidly expanding demand and to secure a stable supply of raw materials.



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Chapter 4

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Tirelessly driving portfolio reform for
sustainable increase in corporate value

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edium-term managemer	nt plans and portfolio reforms	Growth measures 🔺 Restructuring		Composition of (core) operating income
FY2005-2007 KAKUSHIN Plan - Phase 2	Operating income Target ¥140 billion or more Result ¥125 billion	Raised the ratio of the pharmaceutical business and strengthened earnings less susceptible to the economy	<ul> <li>2005 Establishment of MCHC</li> <li>2007 Establishment of MTPC</li> </ul>	Performance Products 33% Industrial 18% Health Care 46% Other 3%
FY2008-2010 <b>APTSIS 10</b>	Operating incomeTarget¥190 billionResult¥226.4 billion	Expanded Performance Products domain Shifted to a higher value-added business portfolio	<ul> <li>2008 Integrated MPI, MCC's functional products business, and three affiliate companies</li> <li>2009 Conversion of Quadrant AG, the world's largest manufacturer of engineering plastic products, into a consolidated subsidiary</li> <li>2010 Conversion of MRC into a consolidated subsidiary</li> <li>2010 Withdrawal from the nylon chain business</li> <li>2011 Withdrawal from the PVC chain business Withdrawal from the SM chain business</li> </ul>	Performance Products Industrial Materials Health Care 37%
FY2011-2015 <b>APTSIS 15</b>	Operating income Target ¥280 billion Result ¥280 billion	Stabilized profitability through structural reform in the Industrial Materials domain and the conversion of an industrial gas company into a subsidiary	<ul> <li>2014-2015 Production optimization of polyolefin</li> <li>2014 Conversion of TNSC into a consolidated subsidiary</li> <li>2014 Retained a single naphtha cracker at the Kashima Plant (now Ibaraki Plant)</li> <li>2016 Formed a joint venture to operate the naphtha cracker at the Mizushima Plant (now Okayama Plant)</li> <li>2016 Decided on the equity interest transfer of the terephthalic acid business in India and China</li> </ul>	Performance Products 27% Industrial 36% Materials 36% Health Care 37%
FY2016-2020 <b>APTSIS 20</b>	Core operating income Target ¥ <b>410</b> billion Result ¥ <b>174.7</b> billion	Accelerated growth of the Performance Products domain Strengthened management through business restructuring and invested in growth areas	<ul> <li>2017 Established the New-MCC through integration of the three chemical operating companies</li> <li>2018 Full operational start of new plant in the Middle East</li> <li>2018-2019 Expanded the global market share of the industrial gases through M&amp;A activities</li> <li>2019 Strategic capital alliance with PHC Holdings Corporation through share exchange with LSI Medience Corporation</li> <li>2019 Withdrew from the storage media business</li> <li>2020 Converted MTPC into a wholly owned subsidiary</li> </ul>	Performance Products Industrial Materials Health Care Other -2%
FY2021–2025 Management policy "Forging the future"	EBITDA Target Approx. ¥600 billion Core operating income Target Approx. ¥365 billion	More focused approach to maximize our value Developing a portfolio focused on market growth potential, competitive capabilities, and sustainability	<ul> <li>2022 Transfer of the alumina fiber business</li> <li>2022 Changed company name to Mitsubishi Chemical Group Corporation</li> <li>2023 Discontinued MMA production in United Kingdom</li> <li>2023 Discontinued development of regenerative medicine- related products using Muse cells</li> <li>2023 Withdrew from business of Medicago Inc.</li> </ul>	Breakdown of EBITDA targu Specialty Materials 39% Industrial Gases 41% Health Care 10% MMA 10%

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With sustainability as a keyword, we will focus management resources on seven markets identified based on key global trends.

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# Approach to Realize KAITEKI

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