ent Plan (FY2016–FY2020) **APTSIS 20 Overview** Progress of Portfolio Reforms

Net sales (Sales revenue) 5,000

We See Resolving Social Issues as Creating Business Opportunities



Medium-term management plans and portfolio reforms • Growth measures A Restructuring

KAKUSHIN Plan—Phase 2 FY2005-FY2007				
Operating income	Target	Result		
	¥ 140 billion or more	¥125.0 billion		

Achievements

Raised the ratio of the pharmaceutical business and strengthened earnings less susceptible to the economy 2005 Establishment of MCHC

Strengthened the pharmaceutical business

2007 Establishment of MTPC

Achievements

Operating

income

APTSIS 10 FY2008-FY2010

Target

Expanded the Performance Products domain

 2008 Integrated MPI, MCC's functional products business and three affiliate companies

Result

¥190 billion ¥226.4 billion

 2009 Conversion of Quadrant AG, the world's largest manufacturer of engineering plastic products, into a consolidated subsidiary

Shifted to a higher value-added business portfolio

- 2010 Conversion of MRC into a consolidated subsidiary
- ▲ 2010 Withdrawal from the nylon chain business
- ▲ 2011 Withdrawal from the PVC chain business
- Withdrawal from the SM chain business

Challenges for the next management plan

Creation of growth drivers in the Performance Products domain and structural reform of unprofitable businesses

Challenges for the next management plan

Structural reforms and profit stabilization in the Industrial Materials domain A shift to higher performance and added value

MCHC:	Mitsubishi Chemical Holdings Corporation	MT
MCC:	Mitsubishi Chemical Corporation	LSII
MPI:	Mitsubishi Plastics, Inc.	TN:
MRC:	Mitsubishi Ravon Co., Ltd.	Nev

Mitsubishi Tanabe Pharma Corporation Life Science Institute, Inc. NSC Taiyo Nippon Sanso Corporation ew-MCC· Mitsubishi Chemical Corporation (Apr. 2017–) PVC: Polyvinyl chloride SW Styrene monomer

income	¥280 billion	¥280.0 billion	i
Operating	Target	Result	\rangle (
APTSIS	15 FY2011-FY201	15	

Achievements

Stabilized profitability through structural reform in Industrial Materials domain and the conversion of an industrial gas company into a subsidiary

- 2014–2015 Production optimization of polyolefin
- ▲ 2014 Retained a single naphtha cracker at the Kashima Plant (now Ibaraki Plant)
- 2014 Conversion of TNSC into a consolidated subsidiary ▲ 2016 Formed a joint venture to operate the naphtha cracker at the
- Mizushima Plant (now Okayama Plant) ▲ 2016 Decided on the equity interest transfer of the terephthalic acid
- business in India and China

Shifted to high performance and added value

 2013 Conversion of Qualicaps Co., Ltd., capsules and pharmaceutical processing equipment businesses based in Japan, the United States and Europe, into a consolidated subsidiary 2014 Established LSII

Strengthened corporate governance

2015 Transitioned to a company with a nominating committee, etc.

Challenges for the next management plan

Challenges for the next management plan

Driving growth through synergies, development of a global management system and measures for low-profit businesses

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Core operating income

Achievements

integrations

Strengthened management through continuous business restructuring and investment in growth areas

J-GAAP until FY2015 IFRS from FY2016 Figures for past fiscal periods (up to and including FY2019) are the business results figures announced at the time

(Core) operating income



Accelerated growth of Performance Products domain through

2016 Converted The Nippon Synthetic Chemical Industry Co., Ltd. into a wholly owned subsidiary 2017 Establishment of the New-MCC

Integration of the three chemical operating companies (MCC, MPI and MRC)

• 2018 Started commercial operations of the new MMA plants with The Saudi Methacrylates Company in the Middle Fast

• 2018 and 2019 Expanded the global market share of the industrial gases through M&A activities ▲ 2019 Strategic capital alliance with PHC Holdings Corporation through share exchange

with LSI Medience Corporation

▲ 2019 Withdrew from the storage media business

2020 Converted MTPC into a wholly owned subsidiary

Strengthened global management capabilities

2017 MCC established regional headquarters

• 2020 Established Nippon Sanso Holdings Corporation in the industrial gases business through a shift to a holding company structure

Accelerated digital transformation

• 2017 Establishment of the Emerging Technology and Business Development Office

Strengthen the business foundation, strengthen operations in growth business domains and strengthen financial position

For detailed analysis of APTS/S 20, see Review of APTS/S 20 P. 19 For details on APTSIS 25 (Step 1), see New Medium-Term Management Plan P. 25